



**TRANS-KALAHARI RAILWAY
PROJECT MANAGEMENT OFFICE**

P.O. Box 2170
Windhoek
Namibia
Tel: +264 61 224 053



Enquiries: R Beukes

Our ref: TKR-PMO/SC/RFP-01/24-25

Date: March 18, 2025

**Results of the Tender for Request for Proposal (RFP)
(TKR-PMO/SC/RFP-01/24-25)**

1) Name of Successful Consultant

CPCS Transcom UK Limited
176 -179 Shoreditch High Street
London, UK E1 6HP

2) Price Offered

N\$ 29, 621 152.00 (Twenty-Nine Million, Six Hundred and Twenty-One Thousand, One Hundred and Fifty-Two Namibian Dollars Only.

3) Duration of Assignment

Hundred (100) Weeks

4) Summary Scope of Assignment

To Undertake A Feasibility Study, And Thereafter, If Required, Provide Advisory Services For The Procurement Of A Developer For The Trans-Kalahari Railway Project.



Willem Kazekondjo
Procurement Manager



**TRANS-KALAHARI RAILWAY
PROJECT MANAGEMENT OFFICE**

P.O. Box 2170
Windhoek
Namibia
Tel: +264 61 224 053



Enquiries: R Beukes

Our ref: TKR-PMO/SC/RFP-01/24-25

Date: March, 05, 2025

Executive Summary of Bid Evaluation Report

RE: TKR-PMO/SC/RFP-01/24-25; THE PROVISION OF CONSULTANCY SERVICES TO UNDERTAKE A FEASIBILITY STUDY, AND THEREAFTER, IF REQUIRED, PROVIDE ADVISORY SERVICES FOR THE PROCUREMENT OF A DEVELOPER FOR THE TRANS-KALAHARI RAILWAY PROJECT.

Reference number of procurement: TKR-PMO/SC/RFP-01/24-25;

1. **Scope of Contract:** RE: BID NO TKR-PMO/SC/RFP-01/24-25; The Provision of Consultancy Services to undertake a Feasibility Study, and thereafter, if required, provide advisory services for the procurement of a Developer for the Trans-Kalahari Railway Project.
2. **Procurement method used:** Open International Bidding.
3. **Date of Invitation of Bids:** 13 May 2024
4. **Closing date for submission of bids:** 26 July 2024
5. **Date and place of opening of bids:** 26 July 2024, Trans-Kalahari Railway Project Office, Windhoek, Namibia.
6. **Number of bids received by closing date:** Four (4)
7. **Number of bids proceeded to Financial Evaluation:** One (1)
8. **Date and place of opening of Financial Bids:** 13 August 2024, Trans-Kalahari Railway Project Office, Windhoek, Namibia.
9. **Best Evaluated Bid:** CPCS Transcom UK Limited

KK

10. Table 1; Responsiveness of bids:

Bidder' s Name	Responsive or not responsive (Yes/ No)	Reasons why bid is responsive or non-responsive
Econogistics (Pty) Ltd	No	The bidder submitted their Technical and Financial Proposals as a single document thereby failing to comply with Instructions to Consultants (ITC) item 3.4 thus rendering their submission as non-responsive. Therefore, the bid did not proceed to the next evaluation stage.
Pro-Serve Consulting (Pty) Limited	No	The bidder did not initial all the pages of the Technical Proposal. Furthermore, the bidder scored 41.8 points against the minimum required score of 80 points thus rendering their submission as non-responsive. Therefore, the bid did not proceed to the next evaluation stage.
Bergstan (Pty) Ltd JV	No	The bidder did not initial all pages of the Technical Proposal. Furthermore, the bidder scored 76.8 points against the minimum required score of 80 points, thus rendering their submission as non-responsive. Therefore, the bid did not proceed to the next evaluation stage.
CPCS Transcom UK Limited	Yes	Bidder scored 92.6 points against the minimum require score of 80 points in the technical evaluation thus rendering their submission as responsive. Therefore, proceeded to the Financial opening and evaluation .

Note: Only the bids that were deemed responsive proceeded to the Financial Opening.

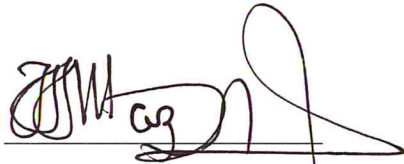
FK

11. Table 2; Price comparison for bids that are substantially responsive:

Name	Pricing at Bid Opening N\$	D. Price after Margin of Preference <i>[If applicable]</i>	Outcome of Financial Evaluation
CPCS Transcom UK Limited	29, 621 152.00	Not Applicable	The bidder scored 100 points in the financial evaluation, being a total of 20 marks of the weighted average. The final combined score for evaluation is 94.08%. Therefore, eligible to be considered for award, subject to successful negotiations.

12. Table 3; Best Evaluated Bid:

Name of Bidder	Bid Price(N\$)
CPCS Transcom UK Limited	29, 621 152.00



Willem Kazekondjo
Procurement Manager