



Republic of Namibia

**THE TRANS-KALAHARI RAILWAY
(TKR) PROJECT**



Republic of Botswana

REQUEST FOR PROPOSAL (RFP)

RFP NO: TKR-PMO/SC/RFP-01/24-25

FOR

Request for Proposal (RFP)

For

The Selection of a Consultant for the Development of a Comprehensive RFP Document for the Trans-Kalahari Railway Project.

Clarification issued on: 20 June 2024

Employer: Trans-Kalahari Railway Project Management Office

Response to Clarifications and Queries No: 001

20 June 2024

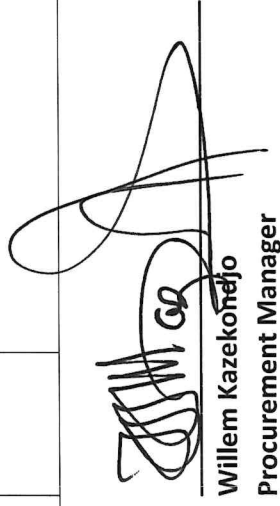
No.	Date Received	Clarification/Query	Response	Date Responded	Status
1.	15 May 2024	Although the project is on the basis of the bilateral agreement between Botswana and Namibia, it appears that Namibia is primarily funding the project with the client office also sitting in Namibia. Could you please confirm how the consultancy services will be funded?	The Bilateral Agreement for the Trans-Kalahari Railway Project is between the Governments of Republics of Botswana and Namibia, inter-alia establishment of the Project Management and funding thereof. Therefore, funding of the consultancy is the responsibility of the Member States	20 June 2024	Closed
2.	15 May 2024	If any, what direct role would Botswana be playing in the project?	Namibia and Botswana are part of the Project to the same extent.	20 June 2024	Closed
3.	22 May 2024	As the financial proposal and payment is in Namibian dollars, is there a possibility of bidding and getting paid in USD or GBP?	The Financial proposal is to be submitted in terms of the various formats in the bidding document, e.g. Form FIN 2 to Form FIN 5. Payment in USD or GBP is possible, subject to the final agreement reached during the negotiations acceptable to the Client and the Bidder. However, kindly be reminded to follow the 'Instruction to Consultants' to avoid non-compliance.	20 June 2024	Closed
4.	14 June 2024	The scope of work does not require an Environmental Impact Assessment. Can we assume that this has already been done or has been waived?	The scope of work under Item 3.1 of Annexure 1 of Addendum No.1 requires the Consultant to produce a comprehensive Feasibility Study	20 June 2024	Closed

			(including, but not limited to Technical feasibility, Financial Feasibility, Environmental & Social Impact Assessment and Legal due diligence)		
5.	14 June 2024	Was any Geotechnical work done during the feasibility study? If not, would it form part of this study?	A feasibility study for this project has not been undertaken. Only a pre-feasibility was undertaken. There was no geotechnical done. Therefore, Geotechnical work forms part of the scope of work.	20 June 2024	Closed
6.	15 June 2024	As the Data Sheet states that the Client will not provide staff, office space, equipment, and/or local transportation. We presume we can enlist the expenses for office space, equipment, and/or local transportation under the reimbursable expenses section of the Financial Proposal. Please confirm.	Regarding "On Counterpart Staff and Facilities" read in conjunction with paragraph 1.4 of the Bidding Data Sheet, expenses for office space, equipment, local transportation, etc. must be clearly shown in the reimbursable expenses section of the Financial Proposal, as illustrated in Form FIN-5.	20 June 2024	Closed
7.	15 June 2024	We understand from this criteria-Bidder needs to have Railway related experiences on feasibility studies, designs and minimum of three rail PPP project experiences completed in last 15 years need to be showcased. Kindly clarify if we have understood the criteria correctly.	Railway Expert academic qualification and experience are outlined in Annexure 1 of Addendum No.1 on page 9, Furthermore, the evaluation and scoring of Railway Expert is outlined in Annexure 2 of Addendum No.1 on page 9, (minimum 10 years of experience in mega railways or mega complex infrastructure developments.	20 June 2024	Closed

8.	15 June 2024	Could you kindly clarify what do you mean by "Reference Letters". If the indication is of performance certification from previous supervisors, we suggest to limit it to two references for each of the Key Expert. Most of the Key Experts have worked on/in multiple projects/organizations, few of them being many years/decades old and collecting letters would be time consuming and difficult.	"Reference letters "in this case means a recommendation letter (which is a standard career practice) to provide a testimony that the career experience submitted is correct having worked or for, supervised, etc. Therefore "Reference Letters" are necessary. Key Experts are to provide at least two "Reference Letters"	20 June 2024	Closed
9.	15 June 2024	Clause 4- Skills and Experience Required states that consultant can add additional non-key experts such as (Environmental, PR specialist, Procurement, Geotechnical, Railway Pricing Specialist, Ports Specialist, Quantity Surveyor). We presume that we can further add expertise as necessary i.e., Rolling Stock Expert, Signaling and Telecommunication Expert, Hydraulic Engineer, Sector Specialist, Project Manager etc. besides the stated experts	The list of experts provided was stated that it was indicative and not exhaustive. The Consultant is to include additional experts that may be required to successfully undertake and complete the scope of scope.	20 June 2024	Closed
10.	15 June 2024	As its not mentioned in the RfP and Addendum-1 whether the consultants need to provide detailed CVs for the Non-Key Experts along with the Key Experts. We presume that only short bio of the Non-Key Experts will suffice	As a standard practice, all experts must provide a detailed CV and Reference Letters	20 June 2024	Closed

		as the Non Key experts will not be evaluated. Please confirm.			
11.	15 June 2024	There is 1 mark allotted for the "Qualifications of trainers"-please clarify what do you mean by trainers since there is no mention of trainers position in the list of team of Key Experts.	The component of Technical evaluation includes "(iv) Suitability of the transfer of knowledge (training) program" in which the bidder must provide the following: a) Relevance of the training program b) Training approach and methodology, and c) Qualification of trainers - that are to conduct the training and/or knowledge transfer. The above are to be assessed for suitability.	20 June 2024	Closed
12.	15 June 2024	We understand that as per 2.5 (h) "Bid security shall not be required" shall apply.	Bid Security for this tender shall not apply – 2,5 (h). However, note that Bid Securing Declaration shall be required – 2.4 (e)	20 June 2024	Closed
13.	15 June 2024	The RFP and Addendum states that, the remuneration of the consultant will be payable in Namibian Dollars on a fixed Lump Sum basis. We would kindly request the client to include another international currency viz US\$/ EURO for the payment of fees along with Namibian Dollar for easier international transaction and to mitigate the currency risks.	The Financial proposal is to be submitted in terms of the various formats in the bidding document, e.g. Form FIN 2 to Form FIN 5. Payment in USD or EURO is possible, subject to the final agreement reached during the negotiations acceptable to the Client and the Bidder.	20 June 2024	Closed

14.	15 June 2024	Kindly mention what will be the local tax implication on the Foreign Consultaniting Firms.	However, kindly be reminded to follow the 'Instruction to Consultants" to avoid non-compliance. It is advisable that it would be best for the prospective bidder to enquire directly with Namibian Revenue Authority for applicable tax regime, regarding tax laws in the Republic of Namibia	20 June 2024	Closed
15.	15 June 2024	Professional indemnity is issued by insurance companies and not through Banks/financial institutions. Please modify this clause to include insurance companies.	"The Consultant will provide professional indemnity insurance from a bank or financial institution" The understanding from above is that Insurance companies are included as financial institutions	20 June 2024	Closed


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